

# GALINO

How an engineering manufacturer modernised **Communications and Print Infrastructure** to improve efficiency.

Industry

Services

Engineering & Manufacturing

Managed Print & Telecoms

“

*Workflo Solutions have become a key technology partner for our business. Their reliable communications support and new managed print service have improved efficiency and given us the confidence that our systems are in safe hands.*

*Linda Field,*

## Challenge

Galino required a trusted technology partner to modernise its communications infrastructure, ensuring improved reliability, scalability, and cost-efficiency.

Following the success of this upgrade, the business also sought to improve its print environment, replacing outdated devices and consolidating services under one provider.

The goal was to create a simplified, integrated technology environment that would support operational efficiency and future growth.



## Client Overview

Galino is an established provider of advanced engineering and manufacturing solutions, delivering high-quality components and services across multiple sectors.

Known for its focus on innovation, precision, and operational excellence, the company continues to invest in technology that improves efficiency and supports long-term growth.

To maintain high service standards and operational performance, Galino required reliable communications and print infrastructure capable of supporting its evolving business needs.

## Solution

Workflo Solutions began working with Galino in 2022, delivering modern communications solutions tailored to the organisation's operational requirements.

The success of this project built confidence in the partnership and led to an expanded relationship covering additional services.

1

### Communications & Connectivity

Workflo implemented telecoms and connectivity solutions to improve communication reliability, flexibility, and overall system performance.

2

### Managed Print Services

In 2025, Galino appointed Workflo as its Managed Print provider, replacing outdated print devices with modern, secure and efficiently managed systems.

3

### Unified Technology Management

By consolidating communications and print services under one provider, Workflo delivered simplified vendor management and coordinated support.

## Results

Workflo's integrated solutions have enabled Galino to operate with modern, reliable communications and print infrastructure that supports daily operations and future growth.

By consolidating services under a single provider, the business now benefits from improved efficiency, enhanced system reliability and simplified technology management.

The partnership continues to support Galino with scalable technology solutions aligned with the company's evolving operational needs.

- Trusted long-term technology partnership.
- Integrated telecoms and print services under one provider.
- Improved operational efficiency and system reliability.
- Enhanced security and cost control.
- Scalable infrastructure supporting future growth.

## Why Manufacturing Businesses Choose Workflo?

Engineering and manufacturing organisations rely on reliable technology infrastructure to support communications and operational workflows.

Workflo helps businesses operate more efficiently with Managed IT, Managed Print, connectivity, telecoms, and cloud services.

Our experience with industrial and multi-site environments allows us to deliver scalable solutions that simplify technology management and maintain reliability. With Workflo as a partner, businesses gain trusted infrastructure that supports both daily operations and future growth.



### Let's Talk!

Hello@workflo-solutions.co.uk  
Tel. 0333 300 3250

